



The Town of Fenwick Island

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www.fenwickisland.delaware.gov

REQUEST FOR PROPOSAL (2011-2) 10Kw DC PHOTOVOLTAIC SYSTEM FEBRUARY 4, 2011 BID RESULTS

On January 14, 2011 a Request for Proposal (RFP) for a 10kW photovoltaic system for the Town of Fenwick Island was published. Product specifications and the scope of work were detailed in both the RFP and its companion document "ARRA Guidelines". Both are available for review at www.fenwickisland.delaware.gov.

On February 4, 2011 the following vendors presented bid documents consistent with the Legal Advertisement. The vendors and the value of each bid follows:

Vendor	Address	Bid Value
Solair Green Energy Advisors	24139 Fishers Point Millsboro, Delaware	\$45,126
Solair (alternate proposal)	Same	\$42,279
Solare America, LLC	5 Great Valley Rd., Suite 10 Malvern, Pennsylvania	\$67,950
Green Street Solar	117 Dixon Street Selbyville, Delaware	\$45,322
Clean Energy USA	37510 Oyster House Road Rehoboth Beach, Delaware	\$60,214
CNC Solar	323 Rehoboth Avenue Rehoboth Beach, Delaware	\$45,530
Pfister Energy	3915 Coolidge Avenue Baltimore, Maryland	\$69,654

As indicated within the confidentiality clause of the RFP, "Vendor proposals will not be available for review by anyone other than the Town of Fenwick Island Proposal Evaluation Team". A low bid does not confer a preferred status to any vendor.

The evaluation will be based upon the criteria noted in the RFP and ARRA Guidelines, such as:

1. Proposal is complete, was delivered on-time, in hard copy form and is organized in a coherent manner
2. Proposal details component parts including mounting system, roofing sealant, panels, inverter(s) and electrical connections – with requisite information about origin of manufactured parts
3. Proposal references applicable electrical and or construction codes and includes a waste management plan
4. Proposal references structural analysis of roof using an independent structural engineering firm
5. Proposal references applicable prevailing wage rates and certified payroll reporting standards
6. Firm has experience with public projects in the State of Delaware
7. Proposal includes power output and relevant power consumption data necessary to gauge return on investment; the filing of a Utility Company Interconnection Application is included
8. Explicit warranties are provided as specified in the Request for Proposal

Other qualifications may be considered during the evaluation process. Selection of a vendor is at the discretion of the Fenwick Island Town Council. As indicated in the Request for Proposal the Town reserves the right to reject any and all proposals. The vendor selection date is not yet determined. Vendor documents, evaluations and discussions thereof are an integral component of contractual negotiations and exempted from disclosure. They will remain the confidential property of the Town before, during and after the selection process.